Jerry Moyes

Swift Transportation
Swift Trans-Mex
Swift Transportation Canada
Swift Transportation Canada, Inc.

- A provincially incorporated Ontario, Canada corporation that is a 100% owned subsidiary of Swift Transportation.
- Our cross-border Canada/US freight is over 90% of the total loads.
- Our growth is dependent on getting more northbound cross-border freight to Canada.
Swift Trans-Mex

- 737 Trucks
- 11 Terminals
- Bilingual CSRs
- 24 hour security with full time cameras
- Thorough driver background checks

Only major trucking company that provides complete door-to-door service between the US and Mexico.
Swift Trans-Mex

- January 2000 – business partner
- 2004 – Swift becomes 100% owner
- Employees:
  - Non Drivers: 289
  - Drivers: 839
- In 2014 Trans-Mex performed 113,582 cross-border loads, which represents 2% of the international trade terrestrial market between Mexico and the US.
Trans-Mex Revenue

Revenue

- 2008
- 2009
- 2010
- 2011
- 2012
- 2013
- 2014

Revenue
Customers in Mexico
Customs Clearance

Currently, most companies have to deal with six entities:

1) Mexican Carrier
2) Mexican Broker
3) Drayage
4) US Broker
5) US Carrier
6) Freight Forwarder

Swift is the only major US carrier with a 100%-owned Mexican subsidiary, Trans-Mex.

This allows us to offer our customers a simplified shipping solution between the US and Mexico.
Key Concerns

• For carriers the biggest issue is to maintain a balanced operation between south and north bound freight.

• Like in the US, it is becoming harder and harder to find and attract quality drivers.

• US and Customs delays which include long lines and timely inspections.

• Long process to get license plates.
Thank You!